

Machine manufacturer selects itelligence to provide SAP consultancy

Höft & Wessel AG relies on itelligence AG's high-tech industry know-how for the introduction of SAP

Frankfurt, July 22, 2003 - itelligence AG, a full-service provider for SAP, will support Höft & Wessel AG, Hanover, during the introduction of it.engine. Höft & Wessel is a medium-sized company which provides complete system solutions (hardware and software) for trade & logistics, ticketing & transport as well as parking. The company's international customer base includes such renowned companies as Deutsche Bahn, Lufthansa and the Toll Collect Consortium. The company headquartered in Hanover employs some 530 people worldwide and generated sales of EUR 78 million in 2002.

Höft & Wessel AG chose itelligence due to the consultancy's sound industry expertise, experience in replacing legacy systems and the extensive SAP know-how of its consultants. The new project underlines itelligence AG's leading role as an SAP consultancy and full-service provider for medium-sized high-tech companies.

itelligence AG will introduce it.engine, its software for the high-tech industry based on mySAP All-in-One, in two phases at Höft & Wessel. August 2003 will see the launch of the first phase consisting of the introduction of the mySAP modules for finance and accounting (FI and AM) as well as controlling and human resources (CO and HR) and introduction of the project system (PS) in the administrative departments.

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In the second phase, which will begin in 2004, itelligence will implement the logistics modules supporting the company's sales and distribution, materials management, product planning as well as quality management and customer service activities (SD, MM, PP, QM and CS). In this phase, Höft & Wessel also plans the connection of the design and development departments to the project system. Some 300 national and international users will then work with the SAP system. Höft & Wessel's main aims in introducing it.engine are to optimize its production processes and integrate its heterogeneous IT landscape into a single business control system.

René Glasmacher, Höft & Wessel's Board member in charge of finance, stresses the importance of selecting the right partner for the introduction of the SAP system: "The new ERP system has to be integrated as seamlessly as possible into the existing company structure and processes. This requires a smooth introduction of the system. itelligence AG's sound knowledge of the high-tech industry will help us to quickly implement the SAP software and link it to our business processes."

About it.engine

Fierce competition, non-transparent price structures, complex products as well as global markets and partners characterize the situation of manufacturers in the high-tech industry. The it.engine industry solution is based on mySAP All-in-One, SAP's business software for medium-sized companies and itelligence AG's many years of experience in the mechanical engineering and high-tech industry as well as in the metal-working and plastics processing industries. The software integrates all business units of these industries and covers all their core processes.

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The tools and functions of it.engine for the high-tech industry support core processes such as:

- development of comprehensive and highly configurable products
- production, including make-to-stock production, make-to-order production and make-to-order assembly
- inventory management, providing transparency about the inventories of distributors
- management of relationships to customers and business partners, including related pre-sales and after-sales services

CAD integration and collaborative engineering, production and machine data acquisition as well as an Internet interface ensure constant availability of all necessary data.

Höft & Wessel AG

Höft & Wessel develops, manufactures and distributes hardware and software and offers complete system solutions which are developed in close cooperation with the company's customers. In the trade & logistics business segment, Höft & Wessel focuses on mobile data acquisition and payment systems as well as telematics and the Internet. Ticketing & transport as well as parking are the two other business segments covered by the company.

About itelligence AG:

itelligence AG is a leading international full-service provider for SAP employing some 1,380 highly qualified employees at 42 branches in 19 countries. As a mySAP.com Channel, Service and Support Alliance as well as Hosting Partner and Global Services Partner, itelligence realizes complex projects in the SAP environment for over 1,200 customers worldwide. The company's services range from SAP consulting and licensing to outsourcing and services to proprietary industry-specific SAP solutions and individual software solutions. In 2002, itelligence AG generated total sales of EUR 168.5 million (ISIN DE 000 730 040 2).

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