

itelligence as SAP Consulting Company: SMEs Take Advantage of Innovation Opportunity with High-Speed SAP Projects

SAP including SAP BusinessObjects and SAP CRM in Only 65 Days – Could This Be a Record?

Bielefeld, December 17, 2009 – The installation time of only 65 days for a SAP project, including SAP BusinessObjects and SAP CRM system sounds like a record in the making. This is how long itelligence AG expects to spend on completing the task for service provider ITFLAT.de®, Illingen, by mid-February 2010. The explanation: both companies, customer and consulting company, chose the preconfigured SAP solution for the service industry, it.compact service produced by itelligence.

In the form of its it.compact range, itelligence, the extremely successful consulting company focusing on SME, offers its customers SAP expertise which has already been very extensively expanded to meet sector requirements. These refinements will later save time on project implementation and are already available for a whole range of industries as well as being subject to constant further development. In the case of the customer, ITFLAT.de®, sector-specific features have already been linked to the compact versions of SAP BusinessObjects and SAP CRM. With clear goals.

Thomas Barsch, Managing Director of **ITFLAT.de®**: "We believe in the benefits of a fully integrated solution, as we wish to avoid unnecessary interfaces. As a high technology service provider, we hope to take advantage of all the SAP benefits as soon as possible. We consider the analysis options provided by SAP BusinessObjects and the customer management tools in SAP CRM to be particularly important and they are included in this package. Only one consulting company, itelligence AG, persuaded us that this could be done within a very short period. We are already looking forward to the first major milestone – the ERP system GoLive on January 11, 2010 – **SAP ERP introduction 35 days**. As we fully believe this can be done, we have organized the "It's really possible party" for the very same evening. All of our partners, interested parties and of course the relevant sections of the press are invited. We also write a daily blog at www.rent-and-run.de. The purpose of this is to document our daily activities and it will probably be the best proof that can be provided.

Press Release – itelligence

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ITFLAT.de® offers complete solutions for IT infrastructures to mid-market companies at a fixed monthly price per user. In return, **ITFLAT.de®** provides a collection in various ICT sizes to ensure a robust and easy-maintenance infrastructure. **ITFLAT.de®** is takes charge of for maintaining the systems and operating the solution. In 2008, the company with 15 employees won the Innovation Award presented by "Initiative Mittelstand".

A project of this kind is unique. All three solutions were intensively preconfigured to meet the specific requirements of the sector. itelligence AG focused on the special requirements of SMEs in technical as well as organizational terms.

Carsten Müller, SME Sales Center Manager at itelligence AG states: “**ITFLAT.de®** chose exactly the right standard in order to save time on the project. At the same time, all sector requirements, including a modern customer management with the advantages of the various management levels, are available. I am delighted about this trend-setting approach. Projects like this one point towards the future of consulting and the implementation of SAP solutions for the mid-market.”

itelligence is one of the leading international full-service providers of solutions in support of SAP solutions, employing about 1,400 highly qualified employees in 17 countries and in five regions (America, Asia, Western Europe, Eastern Europe and Germany/Austria). As a frequently awarded SAP partner itelligence realizes complex projects in the SAP solution-based environment for over 3,000 customers worldwide. In 2006, itelligence obtained gold-level status as an SAP channel partner as part of the SAP PartnerEdge™ program in Germany, and in the U.S. in 2007. The company’s services in support of SAP solutions range from consulting and licensing to outsourcing and services to proprietary industry-specific SAP. In 2008, itelligence generated total sales of EUR 216.6 million.

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