

**itelligence reports success in the manufacturing sector**

### **Kampmann: Better overview of finances and inventory, thanks to SAP industry solution it.manufacturing from itelligence**

Bielefeld (Germany), July 7, 2009 – Kampmann GmbH, Lingen, is currently optimizing its business processes companywide with SAP. itelligence AG, the internationally successful SAP consulting house in Bielefeld, has successfully introduced its industry solution it.manufacturing for metalworking at Kampmann in two companies with three plants in Germany and in one company with a plant in Poland. Currently, 680 of around 780 employees of the mid-market company use SAP in all areas of the company, after an introduction period of only eleven months.

At Kampmann, a large selection of products at the highest quality level is an indication of the nearly 40-year success story. The wide mix of products ranges from heating, cooling and ventilating technology to construction materials, medical technology and high-tech equestrian care. With this offering, around 780 employees helped to generate revenues of approximately MEUR 85 in 2008.

Jürgen Wenzel, Project Manager and "Head of IT at Kampmann GmbH: "We implemented the standard itelligence SAP industry solution and are very satisfied with the results. With it.manufacturing, we were able to optimize our processes effectively, since the precisely tailored industry solution provides us with uniform, integrated and scalable corporate software that assures greater data transparency and optimized business processes."

Thorsten Speckmann, Project Manager at itelligence AG: "I am pleased that we were able to support our customers in such an optimum fashion – the use of the SAP standard with such a complex structure is a particular highlight of the implementation. For here, we were able to map Kampmann's special corporate strategy – the multilevel sales channels and connection to the group structures, sales hierarchies and extensive pricing, for example – in the system."

**itelligence Press Release**

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Additional highlights of the project include the implemented connections to data standards, the GAEB interface and the connection to the production control solution, TruTops Fab, with SAP PI. The itelligence consultants mapped Kampmann's production data acquisition (PDA) including the workplace-related and feature-based combining of orders within the industry solution it.manufacturing. PDA can therefore be directly viewed and processed in the SAP user interface.

Kampmann uses it.manufacturing in three German plants and one Polish plant in the areas of sales processing, procurement, warehouse management, product lifecycle management, quality management, production planning and management, customer service, payroll accounting and financial accounting and controlling. The development, production & quality management and logistics teams are now linked across several sites in Germany and Poland. Flexible analyses and reports are created in SAP Business Information Warehouse.

**itelligence is one of the leading international full-service providers of solutions in support of SAP solutions, employing more than 1,450 highly qualified employees in 17 countries and in five regions (America, Asia, Western Europe, Eastern Europe and Germany/Austria). As a frequently awarded SAP partner itelligence realizes complex projects in the SAP solution-based environment for over 3,000 customers worldwide. In 2006, itelligence obtained gold-level status as an SAP channel partner as part of the SAP PartnerEdge™ program in Germany, and in the U.S. in 2007. The company's services in support of SAP solutions range from consulting and licensing to outsourcing and services to proprietary industry-specific SAP. In 2008, itelligence generated total sales of EUR 216 million.**